



Alumetal Group

3Q 2015 financial results

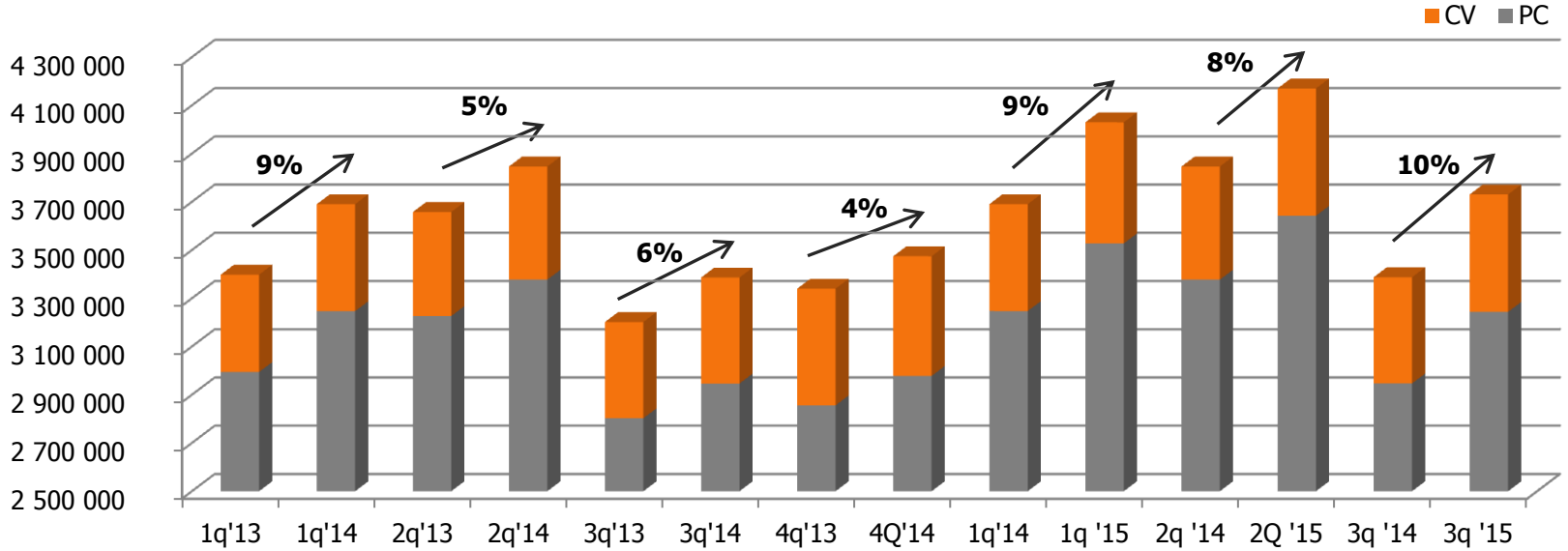
5th November 2015



3Q 2015 and LTM at glance

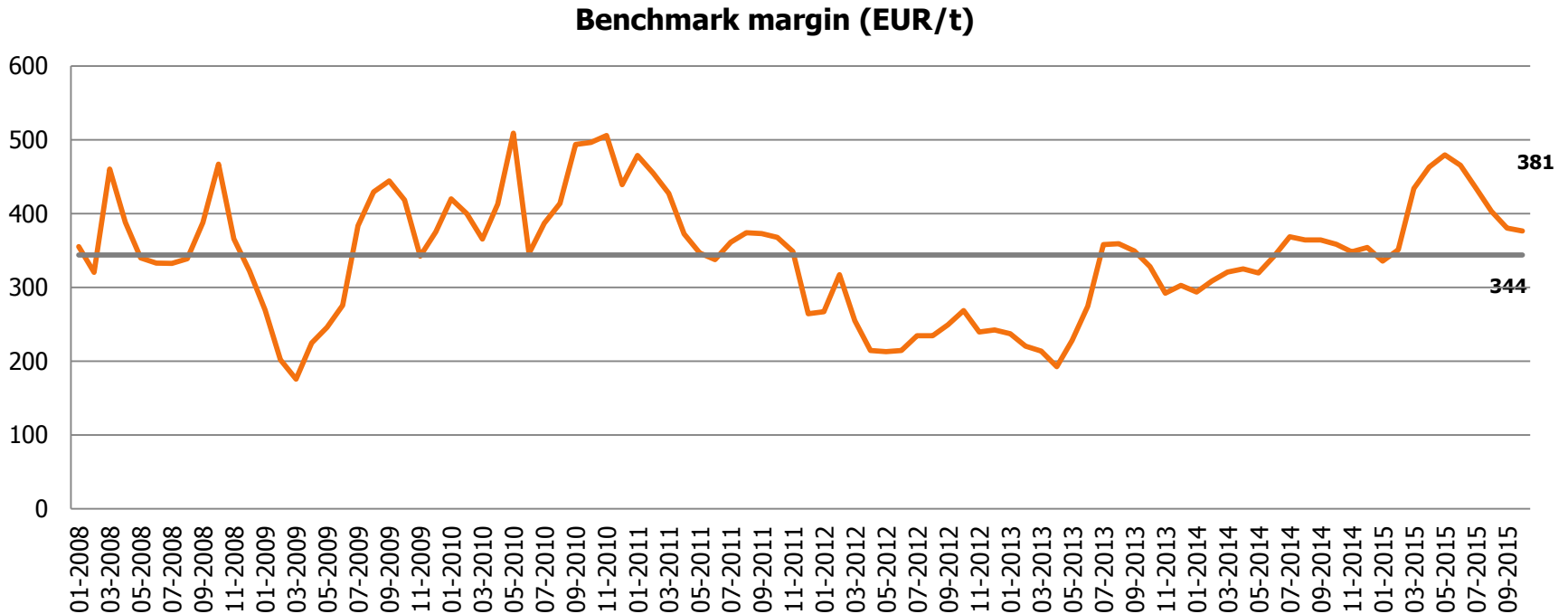
- ⊕ Volume sales – **38k tons** in 3Q 2015 and **164k tons** in LTM
- ⊕ EBITDA – **PLN 34 mn** in 3Q 2015 and **PLN 104 mn** in LTM
- ⊕ Net profit – **PLN 28 mn** in 3Q 2015 and **PLN 76 mln** in LTM
- ⊕ Net debt **62 mln PLN** and Net Debt/EBITDA ratio **x0,6**
- ⊕ **October 2015** – agreement with Hungarian government for cash grant concluded and start of construction works in Hungary

Motor vehicle registrations in the EU in units



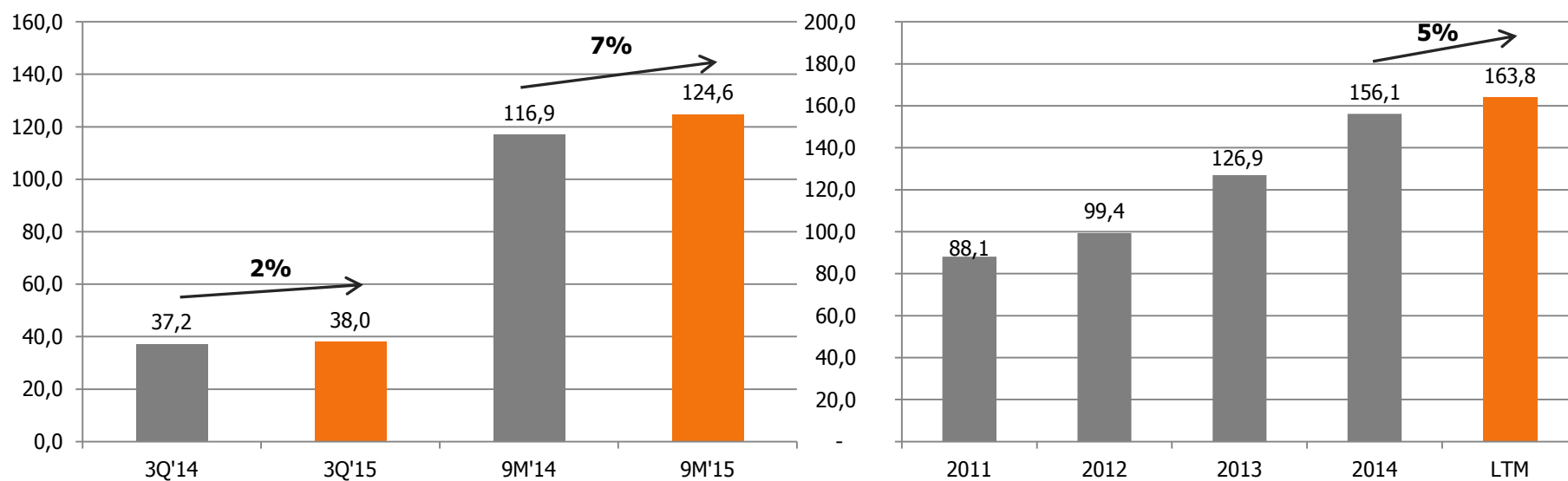
- ✦ In 3Q 2015 vehicle registrations in UE increased by 10,14% in comparison to analogous period in previous year, including 10,07% increase in passenger cars (PC) and 10,61% in commercial vehicles (CV)
- ✦ In 9 months 2015 vehicles registration increased by 9,2%, including 8,8% increase in passenger cars (PC) and 12,2% increase in commercial vehicles (CV).

Metal Bulletin 226 alloy spread in EUR/t



⊕ In 3Q 2015 spread adjustment was recorded, the trend reversed at the level of 381 EUR/t - a level over 10% higher than the eight-year average

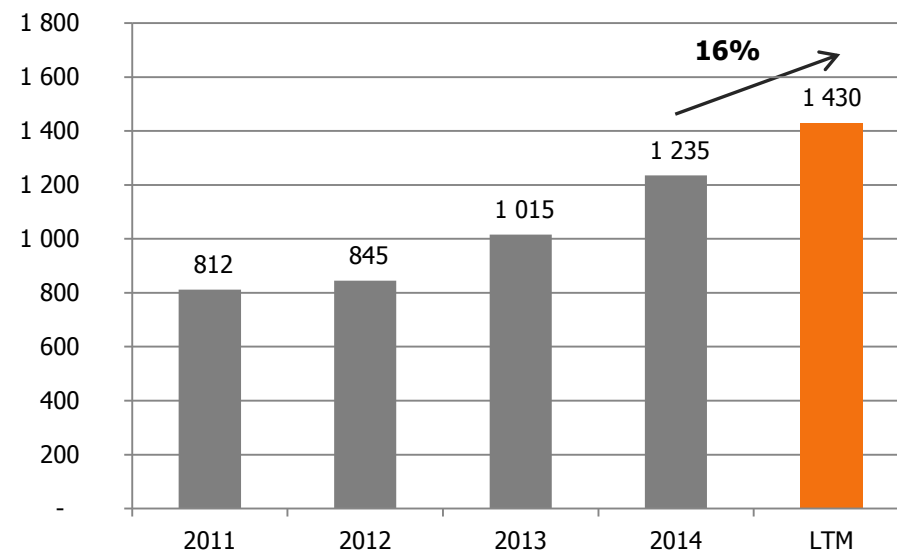
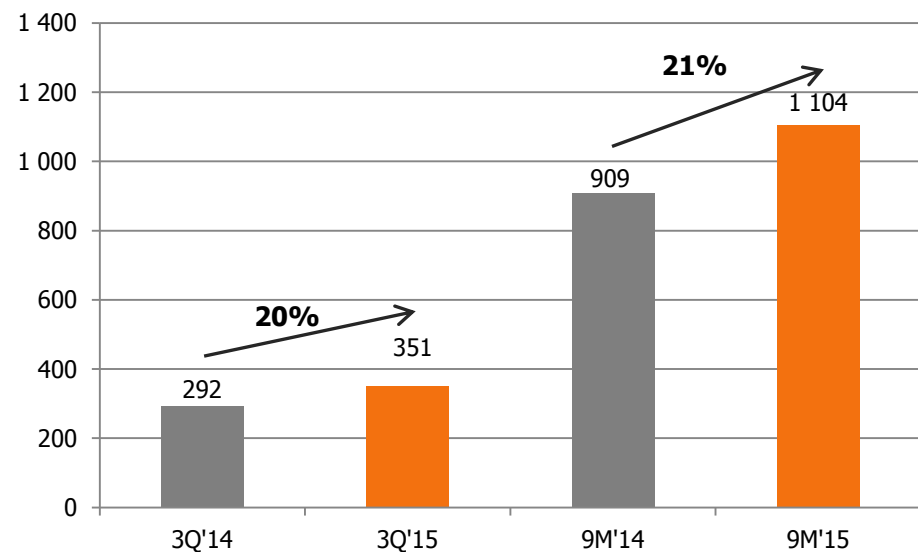
Volume sales in thou. tons



⊕ In 3Q 2015 sales volume increased by 2% up to 38,0 thou. tons

⊕ In LTM vs 2014 sales volume increased by 5% up to 163,8 thou. ton

Sales revenue in mn PLN

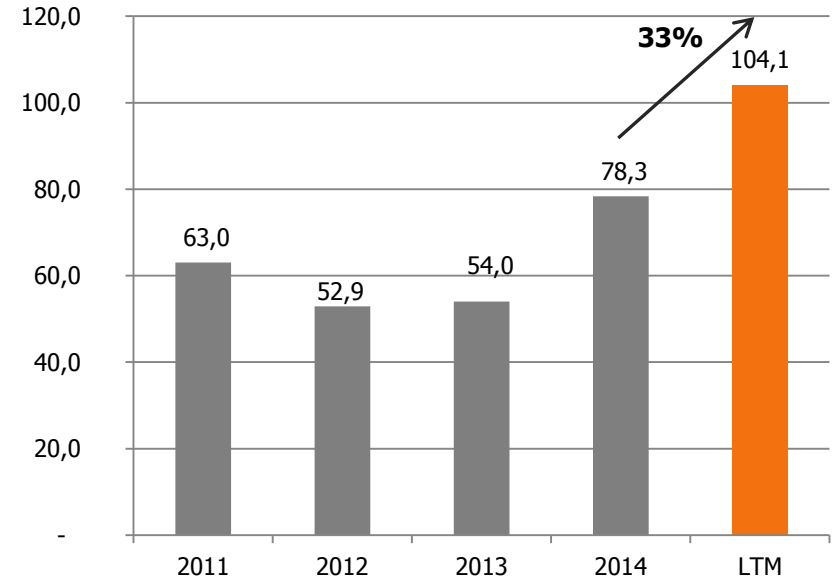
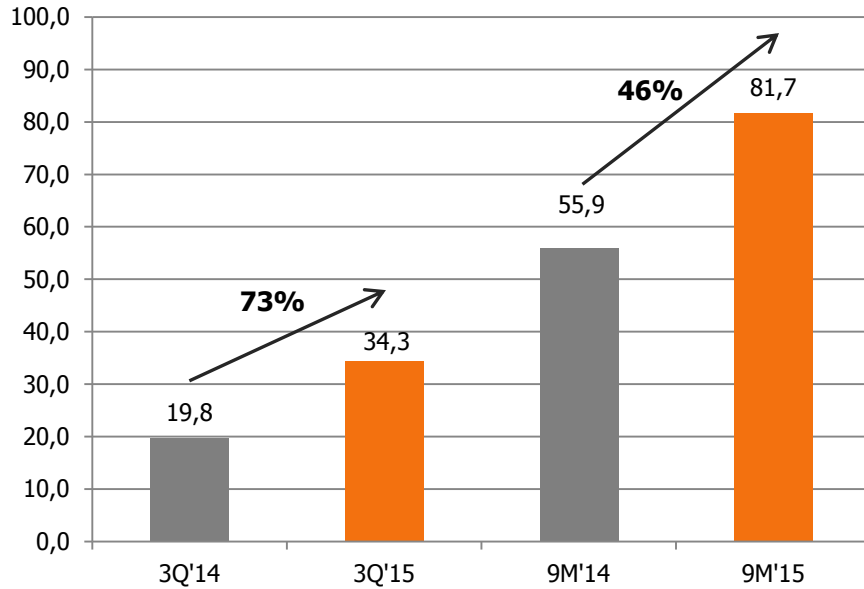


⊕ In 3Q 2015 sales revenue increased by 20% up to PLN 351 mn

⊕ In LTM vs 2014 sales revenue increased by 16% up to PLN 1.430 mn

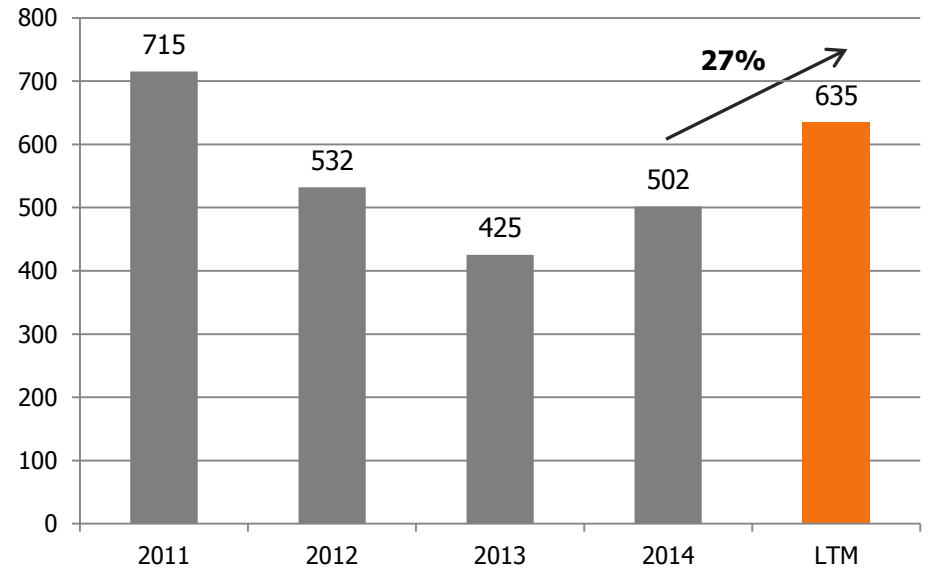
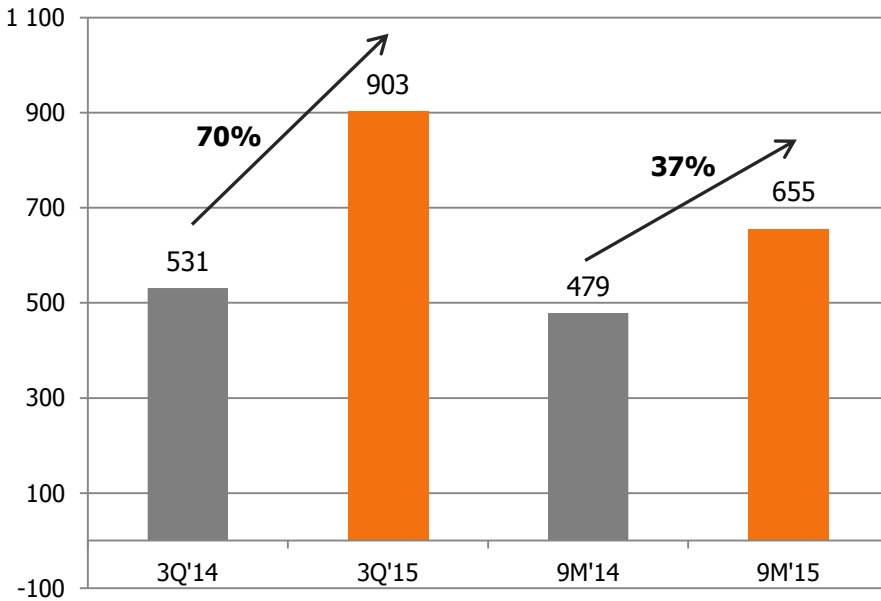


EBITDA in mn PLN



- ⊕ In 3Q 2015 EBITDA increased by 73% up to PLN 34,3 mn
- ⊕ In LTM vs 2014 EBITDA increased by 33% up to PLN 104,1 mn

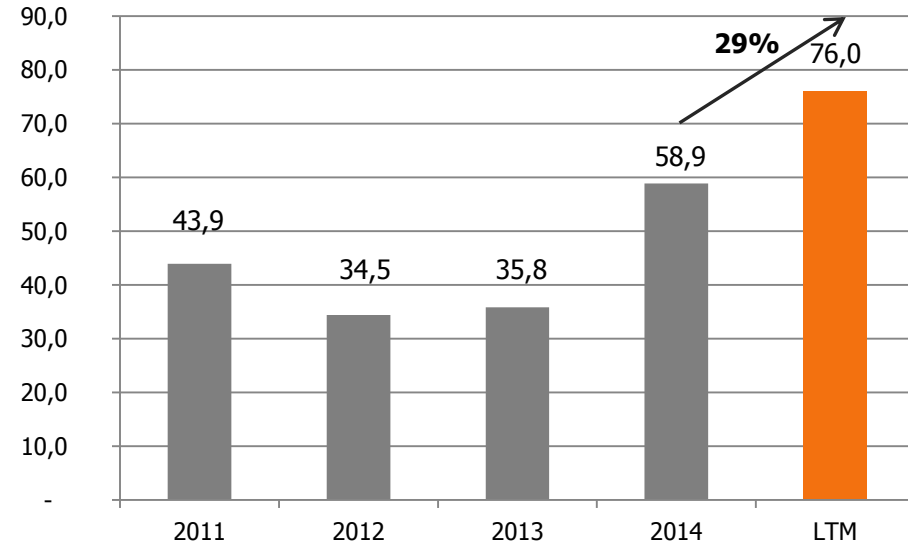
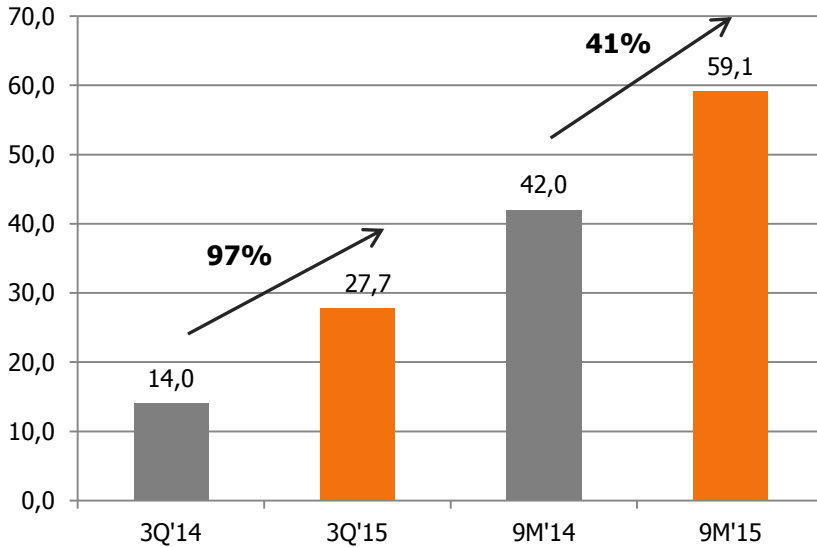
EBITDA per ton in PLN



⊕ In 3Q 2015 EBITDA per ton increased by 70% up to 903 PLN/t

⊕ In LTM vs 2014 EBITDA per ton increased by 27% up to 635 PLN/t

Net profit in mn PLN



⊕ In 3Q 2015 net profit increased by 97% up to PLN 27,7 mn

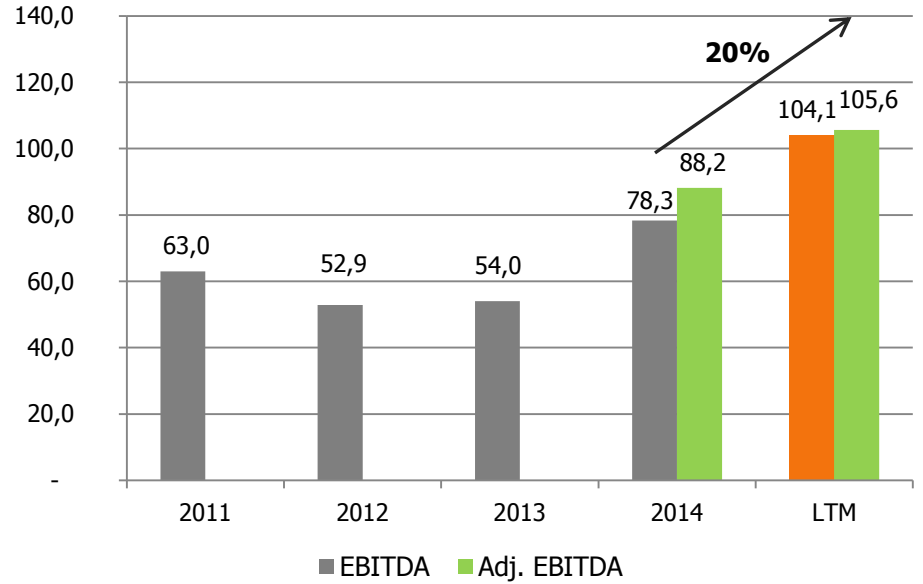
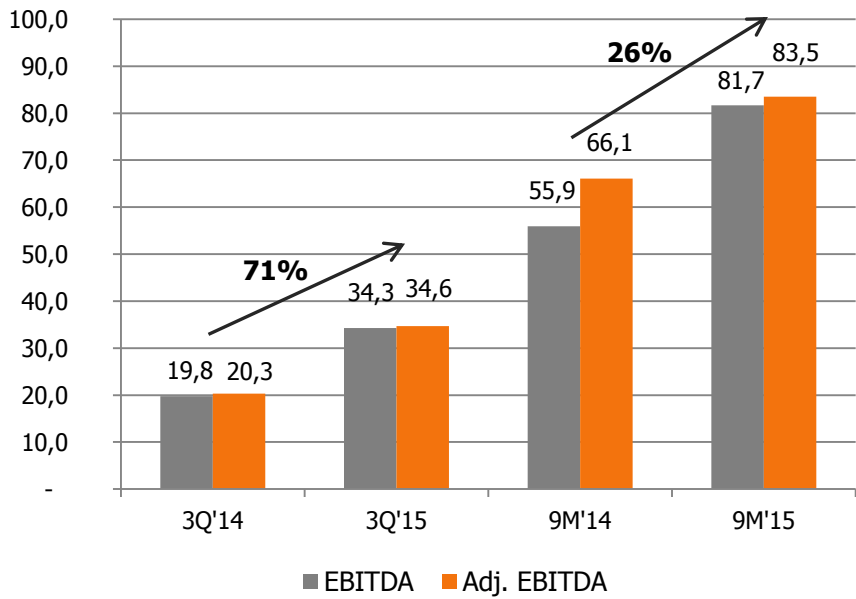
⊕ In LTM vs 2014 net profit increased by 29% up to PLN 76,0 mn



The impact of one-off events on financial results (thou. PLN)

	1Q2014	2Q2014	3Q2014	9M2014	1Q2015	2Q2015	3Q2015	9M2015
The increase in the valuation of incentive scheme					-1 205	-265	-381	-1 850
Cost of IPO	-347	-597	-546	-1 490				
VAT reserve clearing		1 106		1 106				
CIMOS reserve		-9 757		-9 757				
Impact on EBITDA	-347	-9 249	-546	-10 142	-1 205	-265	-381	-1 850
VAT tax refund installments		884		884				
Income tax	66	1 967	104	2 137				
Impact on net profit	-281	-6 398	-442	-7 121	-1 205	-265	-381	-1 850

Adjusted EBITDA in mn PLN

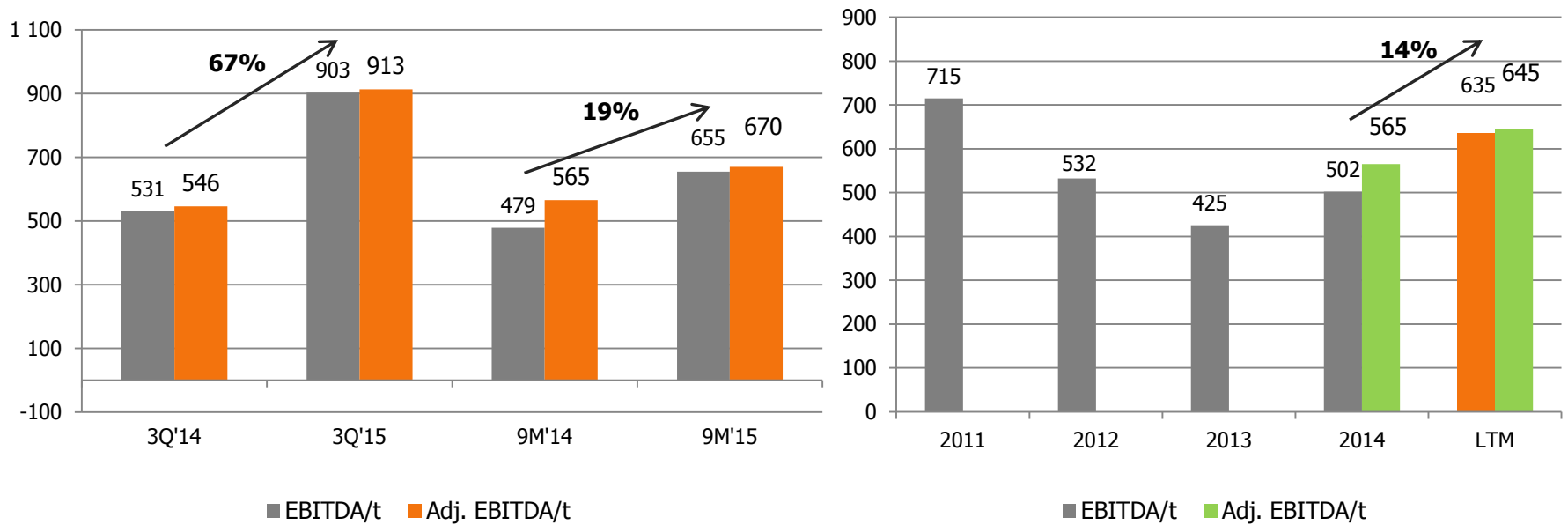


⊕ In 3Q 2015 adjusted EBITDA increased by 71% up to PLN 34,6 mn

⊕ In LTM vs 2014 adjusted EBITDA increased by 20% up to PLN 105,6 mn



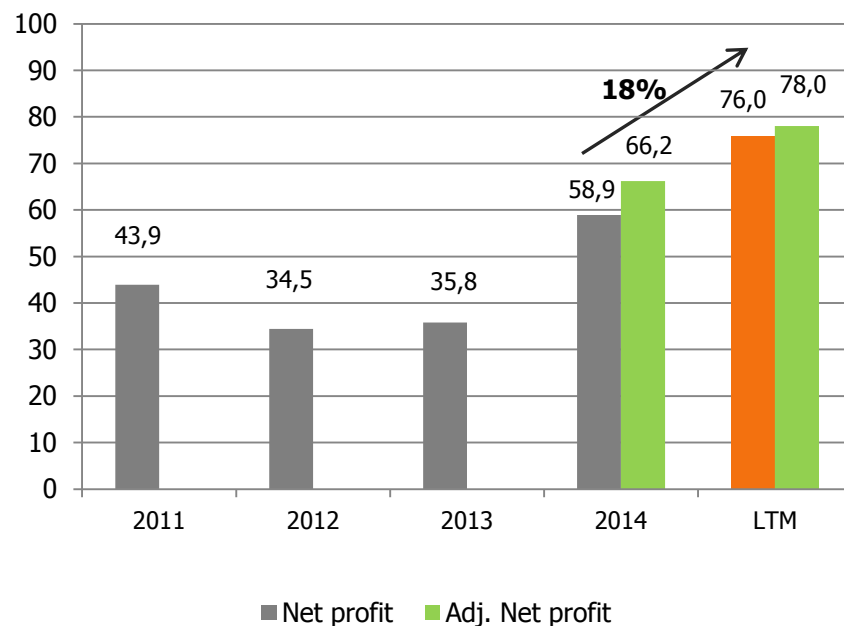
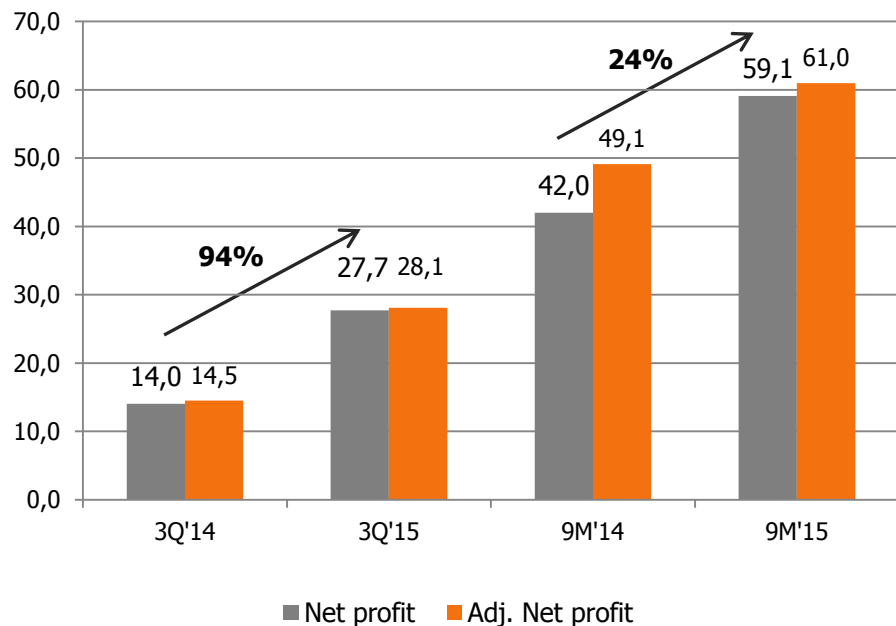
Adjusted EBITDA per ton in PLN



- ⊕ In 3Q 2015 adjusted EBITDA per ton increased by 67% up to 913 PLN/t
- ⊕ In LTM vs 2014 adjusted EBITDA per ton increased by 14% up to 645 PLN/t



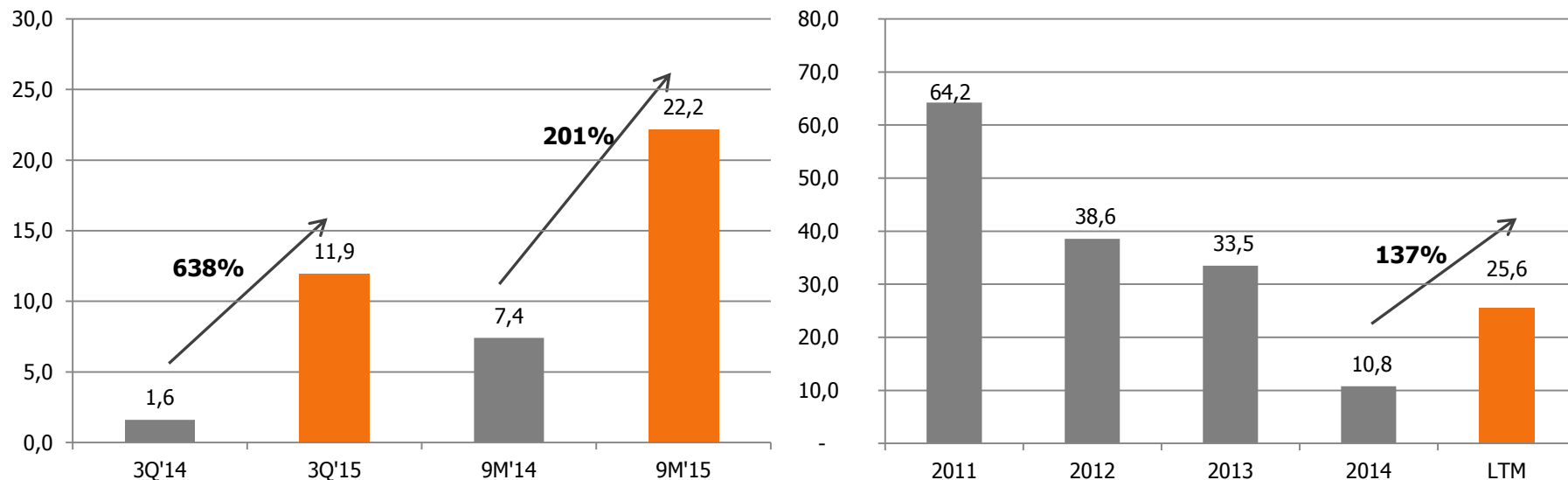
Adjusted net profit in mn PLN



⊕ In 3Q 2015 adjusted net profit increased by 94% up to PLN 28,1 mn

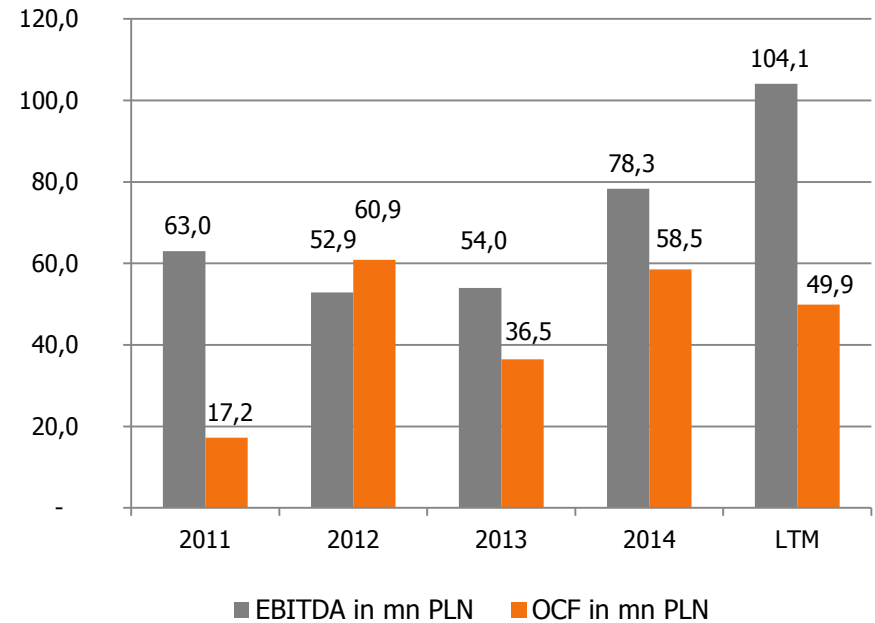
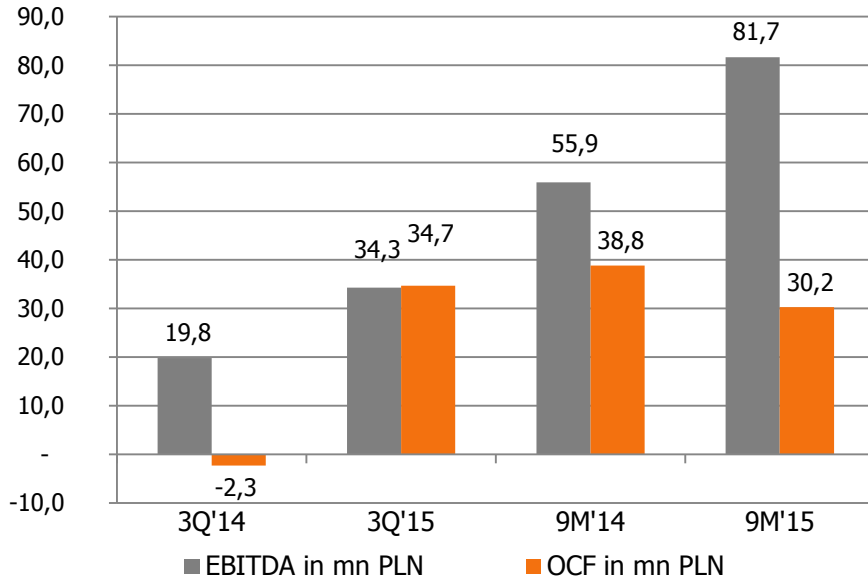
⊕ W LTM vs 2014 adjusted net profit increased by 18% up to PLN 78,0 mn

Capex in mn PLN



- ⊕ In 9M 2015 CAPEX increased by 201% up to PLN 22,2 mn
 - PLN 5,3 mn maintenance capex
 - PLN 3,8 mn metal management
 - PLN 13,1 mn product mix (liquid metal)/production capacity increase (project in Hungary)
- ⊕ In LTM vs 2014 CAPEX increased by 137% up to PLN 25,6 mn

EBITDA vs OCF in mn PLN

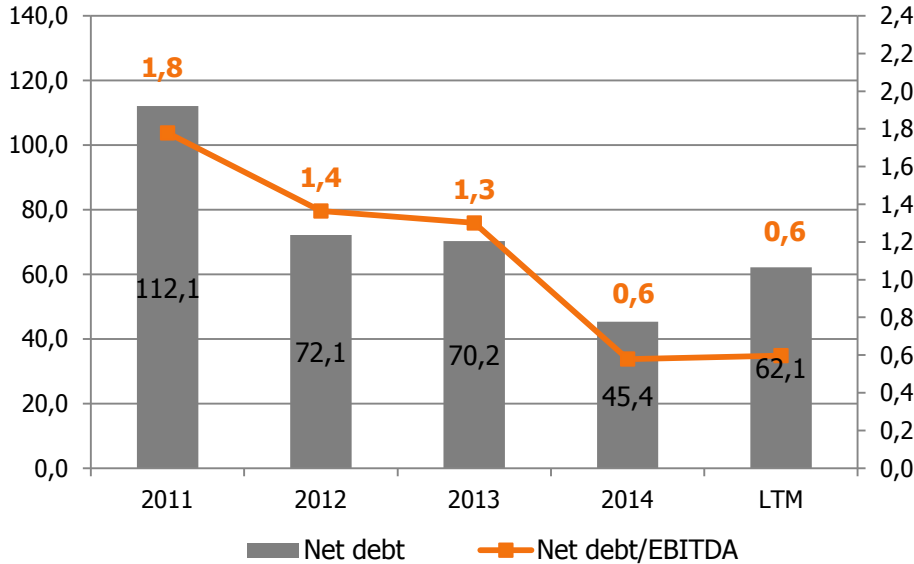


- ✦ In 3Q 2015 OCF amounted to PLN 34,7 mn in comparison to PLN 34,3 mn EBITDA profit
- ✦ W LTM OCF amounted to PLN 49,9 mn in comparison to PLN 104,1 mn EBITDA profit

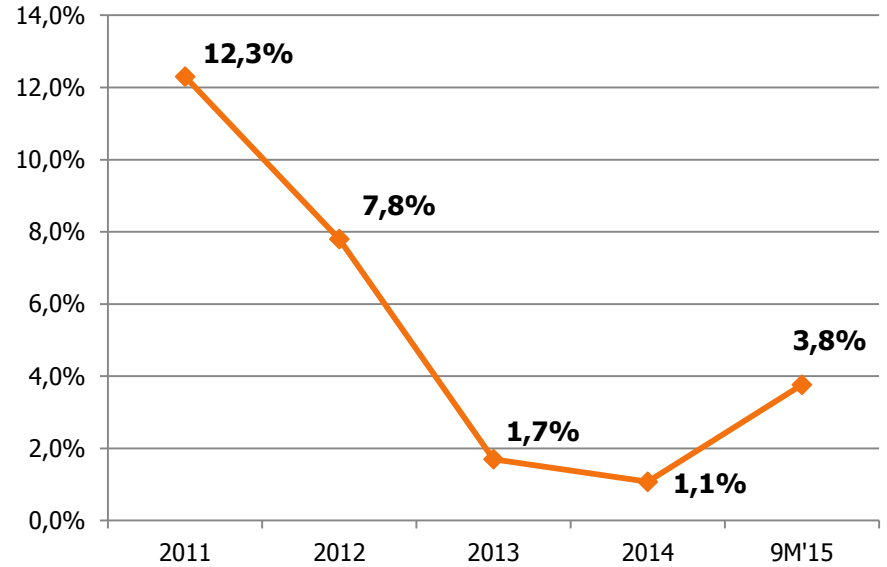


Net debt and effective CIT rate

Net debt



Effective CIT rate



- ⊕ At the end of September 2015 net debt amounted to PLN 62,1 mn, and Net debt/EBITDA indicator remained at the level of 0,6x in comparison to the end of 2014
- ⊕ At the end of September 2015 effective CIT rate amounted to 3,8%

Status of project in Hungary – October 2015

- ⊕ Start of training of first Hungarian production employees in Poland
- ⊕ Incentive agreement on cash grant between Alumetal Group Hungary Kft. and Hungarian government concluded
- ⊕ Investment credit agreement between ALUMETAL S.A. and ING Bank Śląski S.A. and long-term loan agreement between ALUMETAL S.A. and ALUMETAL Group Hungary Kft. concluded
- ⊕ General contractor agreement concluded, construction works launched
- ⊕ Construction trustee agreement concluded
- ⊕ Project on schedule

Summary

- ✦ In 3Q 2015 financial results, in line with the Management Board expectations
- ✦ Favorable market environment up to the end of 2015 due to continuing strong demand, despite a decline of spread and high volatility of market environment
- ✦ Strong OCF, low debt, conclusion of investment credit agreement and gained public aid in Hungary shall allow to finance the capex of Hungarian project and to continue of implementation of dividend policy
- ✦ Build of production plant in Hungary started in October and incentive agreement on cash grant signed